# The Influence of Transparency and Accountability on Parental Trust and Its Impact on Parental Loyalty of Students of Shidqia Islamic School Jatisari Middle School, Jatisaih, Bekasi City

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#### Abstract

Education is an important element in developing quality human resources. In the formal education system, schools not only function as a place of learning but also as an institution that builds collaboration between students, teachers, and parents. The success of an educational institution is not only determined by the academic achievements of students, but also by the harmonious relationship between the institution and its stakeholders, especially parents. Parents' trust and loyalty to educational institutions are important keys in creating productive relationships and supporting the sustainability and development of schools. This study aims to analyze the effect of openness and accountability on parental trust and its impact on parental loyalty. This study was conducted at SMP Shidqia Islamic School, located at Jl. Suryadharma No. 1A, Aerospace Earth Permai Housing, Jatisari , Jatiasih , Bekasi City. The approach used in this study was quantitative, with a data collection method through distributing questionnaires to 87 parents using a simple random sampling technique. The data obtained were analyzed using descriptive statistical techniques to provide an overview of the research variables, as well as the Structural Equation Modeling (SEM) method with the Partial Least Squares (PLS) approach. Data analysis was conducted using SmartPLS software with three main stages, namely evaluation of the measurement model (outer model), evaluation of the structural model (inner model), and hypothesis testing to identify direct and indirect influences, including the role of mediating variables. The results of this study indicate that openness and accountability each have a positive and significant effect on the trust and loyalty of parents of students. In addition, parental trust also has a positive and significant effect on the loyalty of parents of students. However, the variable of parental trust does not act as a mediator in the relationship between openness and accountability on the loyalty of parents of students at SMP Shidqia Islamic School. Overall, the independent variables in this study are able to explain the dependent variable by 68.2%.

### 1. Introduction

Education is a fundamental pillar in developing high-quality human resources. Educational institutions serve as a platform for continuous learning, aiming to shape individual behavior positively through interactions with the environment (Irsalulloh & Maunah, 2023). These institutions play a vital role in forming a generation that is knowledgeable, moral, and skilled—one that is ready to face increasingly complex global challenges.

In formal education systems, schools are not only places of learning but also function as collaborative entities involving students, teachers, and parents. The success of an educational institution is not solely determined by students' academic achievements but also by the quality of relationships established with its stakeholders, particularly parents.

Shidqia Islamic School, located at Jl. Suryadharma No. 1A, Bumi Dirgantara Permai, Jatisari, Jatiasih, Bekasi, operates under the Shidqia Metra Foundation. The name "Shidqia" derives from the Arabic word *shidiq*, meaning honesty reflecting the school's vision to foster a generation of honest and virtuous future leaders, aligned with the hopes and ideals of parents and the nation (Shidqia Islamic School Website, accessed January 6, 2025).

With a vision to become an educational institution that produces graduates who are intellectually capable, morally upright, and skilled



in both faith (*Imtaq*) and science (*Iptek*), the school is committed to integrating Islamic values with modern knowledge and technology. It emphasizes not only academic excellence but also character development, mastery of the Qur'an, and the inculcation of life skills necessary for everyday challenges.

To achieve these goals, parental involvement is critical. It encompasses various activities that support the student learning process both at school and at home, such as collaboration with teachers and community members (Zulparis et al., 2021). Parents are primary partners in educational development, and their loyalty to the institution is key in fostering a productive relationship that supports school sustainability and growth.

According to the *Kamus Besar Bahasa Indonesia* (KBBI), loyalty refers to obedience or fidelity. In a consumer behavior context, Griffin (in Priyanti & Sumitro, 2020) defines loyalty as the behavior of decision-makers to repeatedly choose a product or service. In education, the decision-makers are the parents, and the service is the education provided. Parental loyalty is not built instantly but results from positive experiences with school services, including communication, transparency, and engagement (Zalzalah et al., 2023).

Loyalty is crucial for educational institutions because it influences parents' willingness to continuously entrust their children's education to the same school (Winata & Sihombing, 2014).

Table 1.1.

Student Enrollment and Graduation at Shidqia
Islamic School Junior High (2020–2024)

Academ	Enroll	Graduat
ic Year	ed Students	ed Students
2020-	186	108
2021		
2021-	165	138
2022		
2022-	116	112
2023		

2023-	189	119
2024		

The data in Table 1.1 indicates fluctuations in enrollment, which may reflect parental loyalty in choosing Shidqia Islamic School. Parental loyalty refers to the continued commitment of parents to keep their children enrolled despite situational factors or offers from other institutions (Skallerud, 2011).

Sherly (2018) found that parental loyalty is significantly influenced by several factors, both partially and simultaneously. According to Pamungkas (2021), loyalty is not solely a result of academic performance but also influenced by key aspects such as transparency, accountability, and participation.

Transparency refers to the institution's ability to convey information clearly and accessibly to parents, including policies, programs, and financial reporting. Accountability involves the school's responsibility in reporting its performance to stakeholders. Participation refers to the extent of parent involvement in decision-making or educational activities (Solihat et al., 2019).

Other influential factors include service quality and the overall quality of education (Sholihul, 2016). Quality educational service has become a necessity in the era of globalization. According Sallis excellent (2010),organizations are those that focus on customer satisfaction and align their services with stakeholder needs. Parents, as secondary customers, have diverse criteria in selecting a school for their children, such as curriculum, infrastructure, faculty, fees. leadership, achievements, and environment. One crucial factor is their satisfaction with the school's services, which strongly contributes to parental lovaltv.

Research by Trismanto and Adiwijaya (2012) found a significant relationship between governance and parental loyalty. Conversely, Pramono and Sarma (2017) argued that service



quality does not directly influence parental loyalty.

Table 1.2. Research Gap

	Research	uap		
Resear	Study		Researc	
cher	Focus		h Result	
Trisma	Gov	ern	Govern	
nto (2012)	ance on		ance ha	
	parental		significant	
	loyalty		influence of	
			parental	
			loyalty	
Pramo	Gov	Govern		rvice
no & Sarma	ance	on	quality	does
(2017)	parental		not	
	loyalty	ty significantly		ntly
			influence	
			loyalty	

Table 1.2 shows inconsistency in previous findings, indicating the need for further study. This research seeks to fill the gap by examining governance components—specifically transparency and accountability—and introducing trust as a mediating variable.

Transparency plays a vital role in fostering parental loyalty. When schools openly share information on policies, student progress, and programs, parents develop greater trust (Muhamad, Addury, & Sunardi, 2023). Openness helps reduce uncertainty and speculation, fostering confidence in the institution (Nabila, 2022). Trust is crucial in forming long-term loyalty, as it mitigates risk and increases commitment (Supertini & Telagawathi, 2020).

Accountability similarly enhances loyalty through trust. Institutions that report clearly and accept responsibility encourage stakeholder confidence and long-term commitment (Jumriani, 2021). In education, this means being transparent in managing educational resources and decisions. Trust mediates the relationship between accountability and loyalty, strengthening the bond between parents and institutions.

Preliminary informal surveys at Shidqia Islamic School indicate that although many

parents support the school's mission, some feel excluded from key decision-making processes and insufficiently informed about school finances. This lack of engagement may diminish trust in the institution (Lisnawati, 2023). Thus, providing transparent information and demonstrating responsible accountability are essential in building parental trust.

Given the school's growing student body, the challenge of maintaining openness and accountability becomes more complex. A lack of transparency and accountability may undermine parental trust, thereby affecting loyalty. This research therefore aims to analyze how transparency and accountability influence parental loyalty, with trust as a mediating variable.

### 2. Research Methodology

### 2.1. Place and Time of Research

This research was conducted at Shidqia Islamic School Junior High, located at Jl. Suryadharma No.1A, Bumi Dirgantara Permai, Jatisari, Jatiasih, Bekasi City. The research duration spans four months, covering the planning, preparation, implementation, and reporting stages. The schedule is detailed in Table 3.1 below:

**Table 3.1. Research Timeline** 

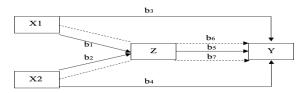
Tubic	J.I. ICS	cui cii i		
Activity	Dec	Jan	Feb	Mar
	2024	2025	2025	2025
Literature	<b>√</b>			
Review				
Research	<b>√</b>			
Proposal				
Data		<b>√</b>	<b>√</b>	
Collection				
Data			<b>√</b>	
Analysis				
Report				<b>√</b>
Preparation				

### 2.2. Research Design

This study adopts a quantitative research approach to examine and explain the relationship

between variables using measurable data. According to Sugiyono (2014), the characteristics of quantitative research include the use of numeric data, objectivity, standardized instruments, statistical analysis, and hypothesis testing. The study examines the effect of transparency (X1) and accountability (X2) on parental loyalty (Y), with parental trust (Z) as a mediating variable. The proposed research framework is illustrated in Figure 3.1.

Figure 3.1 Research Design



**Figure 3.1: Research Framework** (Illustration of the relationship between X1, X2, Z, and Y)

# 2.3. Operational Definition of Variables Table 3.2. Operationalization of Variables

Variable	Definition	Indicators	Measurement Scale
Parental Loyalty (Y)	Continuous commitment of parents to the school (Griffin, in Priyanti & Sumitro, 2020)	Re-enrollment, commitment, belief in school, positive recommendations	Likert (1-5)
Parental Trust (Z)	Trust in the school's capability and integrity (Komara, 2021)	Ability, Benevolence, Integrity	Likert (1-5)
Transparency (X1)	Accessibility and clarity of institutional information (Hadijah, 2019)	Info transparency, access, decision involvement, responsiveness, openness, evaluation, relationships	Likert (1-5)
Accountability (X2)	Institutional responsibility to stakeholders (Syahrudin Rasul, 2002)	Trust and satisfaction, awareness, reduction in corruption, alignment with values	Likert (1-5)

# 2.4 Population, Sample, and Sampling Technique

### 2.4.1. Population

The population consists of all parents of students enrolled in Shidqia Islamic School Junior High, totaling 110 individuals.

### **2.4.2. Sample**

A sample size of 87 was determined using Slovin's formula with a 5% margin of error:

$$n = N / (1 + N(\alpha)^2) = 110 / (1 + 110(0.05)^2) = 86.27 \approx 87$$

The sampling method used is simple random sampling, allowing equal selection probability for all population members.

### 2.5. Data Collection Method

### 2.5.1. Primary Data

Obtained directly via questionnaires distributed to parents.

### 2.5.2. Secondary Data

Collected from relevant literature, journals, and online sources. The Likert scale used is as follows:

**Table 3.3. Likert Scale Description** 

	_
Response	Score
Strongly Agree (SA)	5
Agree (A)	4
Neutral (N)	3
Disagree (D)	2
Strongly Disagree (SD)	1

### 2.6. Instrument Testing

### 2.6.1. Validity Test

Validity indicates whether the instrument accurately measures the intended construct. The test is conducted through statistical analysis of each questionnaire item.

### 2.6.2. Reliability Test

Reliability measures the consistency of responses. An instrument is reliable if Cronbach's Alpha  $\geq 0.60$ , indicating internal consistency.

### 2.7. Data Analysis and Hypothesis Testing

Data analysis is conducted using Partial Least Squares Structural Equation Modeling (PLS-SEM) via SmartPLS software. This method includes both measurement and structural model evaluations.

### 2.7.1. Descriptive Statistics Analysis

Provides an overview of the data, including mean, standard deviation, maximum, and minimum values, to interpret the characteristics of each variable (Ghozali, 2016).

### 2.7.2. Inferential Statistics Analysis

Uses PLS-SEM to analyze relationships among latent variables. PLS is suitable for small samples, non-normal data, and multicollinearity issues (Hamid & Anwar, 2019).

# 2.7.2.1 Outer Model Evaluation (Measurement Model)

Assesses indicator reliability and construct validity:

- a. Factor Loadings  $\geq 0.70$
- b. Composite Reliability  $\geq 0.70$
- c. Cronbach's Alpha  $\geq 0.70$
- d. AVE (Average Variance Extracted)  $\geq 0.50$
- e. Discriminant validity using Fornell-Larcker and HTMT criteria (HTMT < 0.90)

# 2.7.2.2 Inner Model Evaluation (Structural Model)

Examines relationships among constructs:

- a. VIF < 5 (no multicollinearity)
- b. Coefficient of Determination (R<sup>2</sup>):
  - $R^2 \ge 0.75$ : substantial
  - $R^2 \ge 0.50$ : moderate
  - $R^2 \ge 0.25$ : weak
- c. SRMR < 0.08 (model fit acceptable)

### 2.7.3 Hypothesis Testing

Hypotheses are tested using bootstrapping with SmartPLS:

a. Direct Effect:

- Path coefficient > 0: positive effect
- Path coefficient < 0: negative effect
- p-value < 0.05: significant

### b. Indirect Effect (Mediation):

- Significant if p-value < 0.05, indicating that Parental Trust mediates the relationship between Transparency/Accountability and Parental Loyalty.
- Not significant if p-value > 0.05, indicating no mediation.

Effect size (f<sup>2</sup>) is interpreted as:

- 0.02: small
- 0.15: medium
- 0.35: large

The analysis results will determine the strength and significance of the hypothesized relationships in the proposed model.

### 3. Results and Discussion

### 3.1. Results

### 3.1.1. Research Object Description

Shidqia Islamic School Junior High School, located at Jl. Suryadharma No.1A, Perumahan Bumi Dirgantara Permai, Jatisari, Jatiasih, Bekasi, operates under the Shidqia Metra Foundation. The name *Shidqia* is derived from the Arabic term *Shidiq* which means "honest," reflecting the school's aspiration to nurture future Islamic generations characterized by honesty and integrity.

The school began operations in the 2017/2018 academic year, with a vision of becoming a high-quality educational institution capable of producing knowledgeable, morally upright, and skilled graduates. It integrates the principles of IMTAQ (faith and piety) and IPTEK (science and technology), with a commitment to shaping students who excel not only academically but also spiritually and ethically.

Vision

To become a qualified educational institution capable of producing graduates who are knowledgeable, morally upright, and skilled based on IMTAQ and IPTEK.



#### Mission

- a. Develop students' knowledge and skills, and nurture creativity and innovation.
- b. Foster Islamic values to form faithful, pious individuals with commendable character.
- c. Use the Qur'an and As-Sunnah as primary references in the learning process.
- d. Enhance Qur'anic understanding through reading and memorization.
- e. Strengthen proficiency in foreign languages and information technology.
- f. Cultivate pious behavior, academic achievement, and social awareness.
- g. Establish a culture of worship discipline and daily life skills.
- h. Apply national education standards supported by adequate infrastructure.

Organizational Structure



[Omitted for brevity—insert as figure/table] Flagship Programs

- a. **Qur'an Memorization**: Targeting the memorization of 3 Juz over 3 years, guided by proper tajweed.
- b. **Leadership and Public Speaking**: Training in speech, lectures, and sermons (including khutbah for male students).
- c. **Cambridge English Program**: Enhancing English fluency across various contexts and strengthening presentation skills.

#### Extracurricular Activities

Extracurricular programs include Taekwondo, Traditional Dance, Archery, Scouts, Pencak Silat, Basketball, Karate, Flag Raising Team, Badminton, and Futsal, scheduled throughout the week.

### 3.1.2. Respondent Description

This study involved 87 parents representing each class level at Shidqia Islamic School Junior High School. Respondents were selected randomly while considering variations in demographic backgrounds. The distribution is presented in Table 4.1.

**Table 4.1. Respondent Characteristics** 

	-	•		
No	Category	Sub-category	Frequency	Percentage
1	Gender	Male	31	36%
		Female	56	64%
2	Student's	Grade VII	30	34%
	Class			
		Grade VIII	28	32%
		Grade IX	29	34%
3	Parent's	Government	18	21%
	Occupation	Employee		
		Private Sector	30	34%
		Entrepreneur	25	29%
		Others	14	16%

The demographic profile indicates a majority of female respondents (64%), suggesting that mothers are more involved in school engagement. Most respondents work in the private sector or as entrepreneurs, indicating a diverse economic background among parents.

# 3.1.3 Descriptive Analysis of Research Variables

The descriptive analysis aims to present respondent responses to each indicator within the study variables, namely: Openness (X1), Accountability (X2), Parental Trust (Z), and Parental Loyalty (Y). Each variable was measured using Likert-scale indicators. The detailed response distribution and descriptive statistics are shown in Tables 4.2 and 4.3.

(Tables omitted in this excerpt; ensure they are formatted consistently in the article using standard APA or journal-required styles.)

Key findings include:

a. **Openness (X1)**: Highest mean = 3.95 (X1.7), lowest = 3.83 (X1.6), overall average = 3.88.



- b. **Accountability (X2)**: Highest mean = 3.92 (X2.2, X2.3), lowest = 3.82 (X2.1, X2.5), overall average = 3.87.
- c. **Parental Trust (Z)**: Highest mean = 3.97 (Z.4), lowest = 3.86 (Z.3), overall average = 3.92.
- d. **Parental Loyalty (Y)**: Highest mean = 4.09 (Y.6), lowest = 3.92 (Y.3), overall average = 4.00.

Overall, most indicators are positively perceived, with respondents generally agreeing with the statements.

### 3.1.4. Hypothesis Testing

# 3.1.4.1 Evaluation of Measurement Model (Outer Model)

All constructs were reflective and assessed for reliability and validity. Convergent validity was confirmed through indicators with loadings  $\geq$  0.70, AVE > 0.50, Cronbach's Alpha and Composite Reliability > 0.70 (Hair et al., 2021). Discriminant validity was assessed via the Fornell-Larcker criterion, HTMT ratios (< 0.90), and cross-loadings. All criteria were satisfied.

# 3.1.4.2 Evaluation of Structural Model (Inner Model)

Structural model fit was confirmed via:

- a. **VIF** values < 5 (no multicollinearity).
- b. **Adjusted R<sup>2</sup>** values:
  - Parental Trust (Z): 0.501
  - Parental Loyalty (Y): 0.682
- c. **SRMR**: 0.065 (< 0.08), indicating good model fit

### 3.1.4.3 Hypothesis Results

### Direct effects:

Hypothesis	Path	Coefficient	P-	Result
			value	
H1	Openness →	0.435	0.000	Supported
	Parental Trust			(Significant)
H2	Accountability →	0.414	0.000	Supported
	Parental Trust			
Н3	Openness →	0.259	0.011	Supported
	Parental Loyalty			
H4	Accountability →	0.281	0.008	Supported
	Parental Loyalty			
Н5	Parental Trust →	0.444	0.002	Supported
	Parental Loyalty			

### Indirect effects:

Hypothesis	Path	Coefficient	P-	Mediation
			value	Role
Н6	Openness → Trust	0.193	0.025	Partial
	→ Loyalty			Mediation
H7	Accountability →	0.184	0.037	Partial
	$Trust \rightarrow Loyalty$			Mediation

Although the mediation effects are statistically significant, the indirect effects are smaller than the direct effects, indicating limited mediation.

### 3.2. Discussion

### 3.2.1. The Effect of Openness on Parental Trust

The analysis revealed that openness significantly influences parental trust at Shidqia Islamic School Junior High School, with a path coefficient of 0.435 and a p-value of 0.000 (< 0.05). This indicates that greater institutional openness leads to stronger parental trust.

Openness in this context refers to the school's disseminating transparency in information related to academic policies, educational programs, budgeting, and student performance. When parents perceive the school as open and communicative, they feel respected and are more likely to trust the institution. This finding aligns with Nabila (2022), emphasized that transparency reduces uncertainty and builds credibility between institutions and stakeholders.

### 3.2.2 The Effect of Accountability on Parental Trust

The accountability variable also shows a significant positive effect on parental trust, with a path coefficient of 0.414 and a p-value of 0.000. Higher levels of accountability correlate with increased parental confidence in the school's governance. Accountability in educational institutions refers to their responsibility in managing resources, making decisions, and implementing policies with integrity. As stated by Rasul (2002), accountability involves the ability to provide justification to higher authorities and stakeholders. When schools consistently act



responsibly and align with community values and expectations, parental trust strengthens.

#### 3.2.3 The Effect of Openness on Parental Loyalty

Openness also exerts a significant positive influence on parental loyalty, as evidenced by a path coefficient of 0.259 and a p-value of 0.011. This implies that transparent communication contributes not only to trust but also directly to parents' willingness to remain committed to the school.

When schools communicate openly, involve parents in decision-making, and provide timely updates, parents feel more engaged. This strengthens emotional attachment, resulting in continued enrollment and positive word-ofmouth referrals. Thus, transparency becomes a strategic factor in retaining and expanding parental support.

### 3.2.4 The Effect of Accountability on Parental Loyalty

Accountability demonstrates a significant positive effect on parental loyalty, with a path coefficient of 0.281 and a p-value of 0.008. Parents are more likely to remain loyal to schools that uphold high ethical standards and transparent governance.

Good accountability manifests in financial transparency, responsible policy implementation, and consistent reporting on student progress. These actions enhance parental confidence, reinforcing their decision to maintain their children's enrollment and to advocate for the school within the community.

## 3.2.5 The Effect of Parental Trust on Parental Loyalty

Parental trust significantly influences loyalty, with a path coefficient of 0.444 and a pvalue of 0.002. This demonstrates that when parents believe in the school's competence and integrity, they are more likely to remain committed.

Trust is a foundational element in longterm engagement. Komara (2021) defined trust as the expectation that the institution will act in the best interest of its stakeholders. In educational contexts, trust leads parents to continue supporting the school and participating actively in its programs.

# 3.2.6 The Mediating Role of Parental Trust in the Relationship Between Openness and Lovalty

The indirect effect of openness on loyalty through parental trust is significant (coefficient = 0.193, p-value = 0.025), yet smaller than the direct effect (0.259). This suggests partial mediation, indicating that while trust contributes to loyalty, openness independently has a stronger impact.

This implies that parental loyalty often stems directly from their perception of openness, without necessarily requiring an intermediary trust mechanism. Parents respond positively to tangible, transparent actions more than abstract perceptions of trust.

#### 3.2.7 The Mediating Role of Parental Trust in Relationship Between **Accountability and Loyalty**

Similarly, parental trust mediates the relationship between accountability and loyalty (coefficient = 0.184, p-value = 0.037), yet the direct effect of accountability on loyalty (0.281) remains stronger. This also indicates partial mediation.

In practical terms, parents appear more influenced by the school's demonstrable accountability than by their personal perceptions of trust. Thus, concrete actions such as financial transparency and clear reporting procedures are more effective in fostering loyalty than trust alone.

### 3.3 Managerial Implications

Based on the study findings, several managerial implications can be drawn to enhance



parental trust and loyalty at Shidqia Islamic School Junior High:

#### 3.3.1 Strengthening **Institutional Transparency**

- a. Schools must prioritize transparent communication regarding policies, curricula, budgeting, and student progress.
- b. Regular updates via newsletters, meetings, and digital platforms (e.g., school portals or mobile apps) can foster openness.
- c. Two-way communication channels (e.g., feedback forms, parent forums) should be institutionalized to involve parents in decision-making processes.

### 3.3.2 Enhancing Accountability Systems

- a. Implement robust reporting mechanisms to ensure transparency in financial and academic operations.
- b. Develop and disseminate Standard Operating Procedures (SOPs) that outline the school's responsibilities and expectations.
- c. Regular performance reviews and parentaccessible reports on school operations will build credibility and institutional integrity.

### 3.3.3 Building and Maintaining Parental Trust

- a. Demonstrate consistent commitment to educational quality and student welfare.
- b. Involve parents in school activities such as mentoring programs, workshops, and seminars.
- c. Address parental feedback promptly to foster trust and demonstrate responsiveness.

### 3.3.4 Promoting Loyalty Through Tangible **Experiences**

- a. Focus on delivering consistent, high-quality educational services that directly impact students and parents.
- b. Offer innovative programs, strong leadership, and a personal approach to parent-student relationships.

c. Implement recognition programs for parent engagement, such as loyalty awards or ambassador programs.

#### 3.3.5 Institutionalizing Continuous **Evaluation**

- a. Conduct periodic evaluations of transparency and accountability practices to ensure relevance and effectiveness.
- b. Use parental satisfaction surveys to identify gaps and areas for improvement.
- Ensure policy development aligns with expectations and evolving parental educational standards.

### 4. Conclusion

### 4.1 Summary of Findings

This study examined the influence of transparency and accountability on parental trust and its impact on parental loyalty among parents of students at Shidqia Islamic School Junior High, Jatiasih, Bekasi City. The analysis using the PLS-SEM method revealed that both transparency and accountability significantly affect parental trust and loyalty. Moreover, parental trust also has a significant positive effect on parental loyalty, but mediating role between its transparency/accountability and loyalty was only partial.

The coefficient of determination  $(R^2 =$ 0.682) indicates that 68.2% of parental loyalty can be explained by transparency, accountability, and parental trust. This underscores the strategic importance of transparent governance and accountable management in educational institutions to sustain stakeholder confidence and loyalty.

### 4.2 Theoretical Implications

The findings enrich the theoretical framework stakeholder of theory relationship marketing in the education sector by confirming that transparency and accountability are not only governance principles but also trustbuilding mechanisms that drive stakeholder



loyalty.

This research validates the proposition that in educational contexts, *institutional openness* and *responsible reporting* play roles analogous to *service quality* and *corporate integrity* in business models. Therefore, parental loyalty is shaped not only by satisfaction with educational outcomes but also by relational and ethical dimensions of institutional management.

### 4.3 Practical and Managerial Implications

From a managerial standpoint, the results emphasize the need for educational leaders to institutionalize transparent and accountable governance systems. Schools should:

- 1. **Establish structured communication systems** such as digital reporting dashboards and parent portals to ensure transparency in academic and financial matters.
- 2. **Implement accountability audits** and regular stakeholder feedback sessions to maintain institutional credibility.
- 3. **Develop trust-based engagement programs**, including participatory decisionmaking forums and collaborative schoolcommunity initiatives, to reinforce parental
  involvement and satisfaction.
  By embedding these practices, schools can
  strengthen their reputation, foster parental
  retention, and encourage positive word-ofmouth referrals, ultimately contributing to
  institutional sustainability.

# **4.4 Limitations and Future Research Directions**

While this study offers valuable insights, several limitations must be acknowledged. First, the research sample was limited to one Islamic school within Bekasi City, which may restrict the generalizability of the findings to educational other contexts or regions. Second, the study employed a cross-sectional design, which does not capture changes in parental perceptions over time. Future studies are encouraged to:

- 1. **Expand the sample scope** to include various types of schools (public, private, religious, and secular) across different regions for comparative analysis.
- 2. **Adopt longitudinal approaches** to examine the dynamic evolution of trust and loyalty over extended periods.
- 3. **Integrate qualitative methods**—such as interviews or focus groups—to explore deeper psychological and cultural dimensions influencing parental trust.
- 4. **Include additional variables**, such as service quality, communication effectiveness, or school reputation, to develop a more comprehensive loyalty model in the education sector.

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